# Kristin Elshout

# **Buyer, Set Dresser, Draper**

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I.A.T.S.E Local 44 member with experience as a buyer, set dresser, and draper. I hold my 44 card in drapery.

# Credits

### **TELEVISION**

Baskets - Set Dresser/Draper - March 2019-Current Big Little Lies - Set Dresser - February 2019 Curb Your Enthusiasm - Set Dresser - January 2019 The Politician - Set Dresser/Draper, Buyer - July 2018-December 2018 Who Dis - Set Dresser - July 2018 The Coroner - Set Dresser - March 2018 Stick It to the Streets - Set Dresser & Buyer - March 2018 Sticker Shock - Set Dresser - February 2018-March 2018

# FEATURES

Palm Springs - Buyer - April 2019-Current Murder Mystery - Set Dresser - March 2019

### COMMERCIAL

Enterprise - Buyer - February 2019 Zyrtec - Buyer - February 2019 Shazam! - Buyer - January 2019 Google Pixel 3 - Set Dresser - January 2019 Craftsy for Facebook - Set Dresser & Buyer - December 2017

## ΡΗΟΤΟ

Clean South – Set Dresser & Buyer – July 2018 Calypso & Chloe + Mint – Set Dresser - July 2018 LeTarte Lux - Set Dresser - June 2018 Memorial Care - Production Assistant - June 2018 **UBER - Production Assistant - June 2018** UBER - Production Assistant - May 2018 Dominos - Production Assistant - May 2018 Cummings - Production Assistant – May 2018 Yescarta - Buyer - April 2018 Coolsculpt - Buyer - April 2018 Sarah Remington Photography - Set Dresser - April 2018 Facebook World Wide - Production Assistant - December 2017 CVS - Production Assistant - December 2017 Old Navy - Production Assistant - December 2017 Ramada - Production Assistant - November 2017 College Board PSAT - Production Assistant - November 2017 College Board SAT - Production Assistant - October 2017 Dolby - Production Assistant - September 2017

# OTHER WORK HISTORY

2014 - 2018 Hot House

### **Hospitality Consultant & Event Producer**

Consulting:

- Creation & implementation of front of house systems for bars, restaurants, and venues.
- Staff recruiting, training, and management.
- Brand identity and implementation.
- Social Media content and implementation.

Events:

- Catering & Event strategy, menu building, and design.
- Day of, Month of, Year of coordination.
- Sourcing & supervision of vendors.
- Community promotions & partnerships.

Clients: Little Star, Workshop SF, Thistle Meats, Itani Ramen, Black Cat, Hopscotch, TRUFL, Rebecca Jean Catering, Logmeh LA, Disco Dining Club, Be Hitched

#### 2014 - 2016 Straw

#### **Director of Catering & Events**

- Event sales, event design, event planning, on-sight execution, and food styling.
- Developed annual sales strategy, resulting in a 50% increase of total sales.
- Recruited and managed contracted daily dining clientelle, which increased catering delivery sales by 500%.
- Built Preferred Vendor list and acted as intermediary between venue and vendors.
- Recruited, hired, trained, and managed staff of 25+ servers, bartenders, cooks and admins.
- Monitored business expenses for both the restaurant and the catering department tracking budget goals per period and per quarter.
- Collected assets for pre-sale design mock requests and rentals.
- Custom menu building, food production and tastings.
- Created social media content for Instagram, Facebook, Twitter, and email club.

Clients: Twitter, Facebook, Google, Uber, Lyft, Zendesk, SF Giants, IDEO, Kaiser, Off the Grid, Salesforce

### **Jean-Michel Cousteau Fiji Islands Resort**

### **Reservations Agent & Event Coordinator**

- Managed all resort inquiries & sales for North America, Europe, and Asia.
- Handled all resort inquiries from initial guest contact, through the proposal & reservation process.
- Focused efforts on marketing resulted in a 20% increase in bookings in 2008, 30% in 2009 and 50% in 2012
- Created travel itinerary for clients including ground transportation, flights, travel insurance, pre & post destination advice and arrangements.
- Remotely organized & managed events including weddings, company off-sites, and group packages.
- Maintained International database of reservations for Executive and VIP clientele.
- Developed social media strategy on Facebook, Twitter, & Trip Advisor.
- Provided administrative support for Reservations Director including light bookkeeping, calendar and travel

Skills

Prop Styling, Drapery, Sewing.

Asset management, continuity management, light construction.

Event Coordination, Policy & Procedure Development, Budget Oversight, Project Management.

Executive Assistant and Marketing Professional.

Social Media Management for business.

Mac and PC proficient, Excel, Microsoft Word, PowerPoint, Excel, Google Apps, Adobe InDesign, Insightly, Slack.